



**SMIC Q4 2023**

# **Financial Presentation**

February 2024

# Forward-Looking Statements

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This presentation contains, in addition to historical information, forward-looking statements. These forward-looking statements are based on SMIC's current assumptions, expectations, beliefs, plans, objectives, and projections about future events or performance. SMIC uses words including but not limited to

and other similar expressions to identify forward looking statements. These forward-looking statements are estimates made by SMIC's senior management based on their best judgment and involve significant risks, both known and unknown, uncertainties and other factors that may cause SMIC's actual performance, financial condition or results of operations to be materially different from those suggested by the forward-looking statements including, among others, risks associated with cyclicalities and market conditions in the semiconductor industry, intense

## 4Q23 Financial Highlights (unaudited)

- **Revenue was \$1,678 million**

  - Up 3.6% QoQ from \$1,621 million in 3Q23

  - Up 3.5% YoY from \$1,621 million in 4Q22

- **Gross margin was 16.4%**

  - Compared to 19.8% in 3Q23

  - Compared to 32.0% in 4Q22

- **Profit from operations was \$107 million**

  - Compared to \$87 million in 3Q23

  - Compared to \$282 million in 4Q22

- **Profit attributable to SMIC was \$175 million**

  - Compared to \$94 million in 3Q23

  - Compared to \$386 million in 4Q22

- **EBITDA was \$1,011 million**

  - Compared to \$901 million in 3Q23

  - Compared to \$1,063 million in 4Q22



# Income Statement

(US\$ thousands)	4Q23	3Q23	QoQ	4Q22	YoY
<b>Revenue</b>	<b>1,678,299</b>	<b>1,620,577</b>	<b>3.6%</b>	<b>1,621,270</b>	<b>3.5%</b>
Gross profit	274,955	321,620	-14.5%	518,689	-47.0%
<b>Gross margin</b>	<b>16.4%</b>	<b>19.8%</b>		<b>32.0%</b>	
<b>Operating income(expenses)</b>	<b>(167,677)</b>	<b>(234,232)</b>	<b>-28.4%</b>	<b>(236,343)</b>	<b>-29.1%</b>
<i>Research &amp; Development</i>	<i>(189,138)</i>	<i>(172,836)</i>	<i>9.4%</i>	<i>(197,455)</i>	<i>-4.2%</i>
<i>General &amp; Administrative</i>	<i>(147,821)</i>	<i>(128,128)</i>	<i>15.4%</i>	<i>(127,338)</i>	<i>16.1%</i>
<i>Selling &amp; Marketing</i>	<i>(9,348)</i>	<i>(9,454)</i>	<i>-1.1%</i>	<i>(7,850)</i>	<i>19.1%</i>
<i>Other operating income</i>	<i>177,640</i>	<i>75,691</i>	<i>134.7%</i>	<i>96,917</i>	<i>83.3%</i>
<b>Profit from operations</b>	<b>107,278</b>	<b>87,388</b>	<b>22.8%</b>	<b>282,346</b>	<b>-62.0%</b>
Other income, net	140,703	80,426	74.9%	136,777	2.9%
Income tax credit (expense)	(10,713)	(11,438)	-6.3%	6,351	N/A
<b>Profit (loss) attributable to SMIC</b>	<b>174,678</b>	<b>93,984</b>	<b>85.9%</b>	<b>385,534</b>	<b>-54.7%</b>
Profit (loss) attributable to Non-controlling interests	62,590	62,392	0.3%	39,940	56.7%

- **Revenue** was \$1,678.3 million in 4Q23, an increase of 3.6% QoQ from \$1,620.6 million in 3Q23. The rise was mainly due to the increase in wafer shipment in 4Q23.
- **General and administrative expenses** increased to \$147.8 million in 4Q23 from \$128.1 million in 3Q23. The change was mainly due to the increase in new fab start-up costs in 4Q23.

# Capital Structure

(US\$ thousands)	As of	
	Dec 31, 2023	Sep 30, 2023
Cash and cash equivalents	6,215,058	6,953,613
Restricted cash	435,607	403,692
Financial assets at fair value through profit or loss - current <sup>(1)</sup>	214,629	145,378
Financial assets at amortised cost <sup>(2)</sup>	9,840,224	9,854,698
<b>Total cash on hand</b>	<b>16,705,518</b>	<b>17,357,381</b>
Borrowings - current	1,216,283	2,254,605
Borrowings - non-current	8,334,648	6,715,297
Lease liabilities	58,620	66,652
Bonds payable	599,115	598,929
<b>Total debt</b>	<b>10,208,666</b>	<b>9,635,483</b>
Net debt <sup>(3)</sup>	(6,496,852)	(7,721,898)
Equity	30,845,616	30,583,968
Debt to equity ratio <sup>(4)</sup>	33.1%	31.5%
Net debt to equity ratio <sup>(5)</sup>	-21.1%	-25.2%

(1) Mainly contain structural deposits and monetary funds.

(2) Mainly contain bank deposits over 3 months.

(3) Total debt minus total cash on hand.

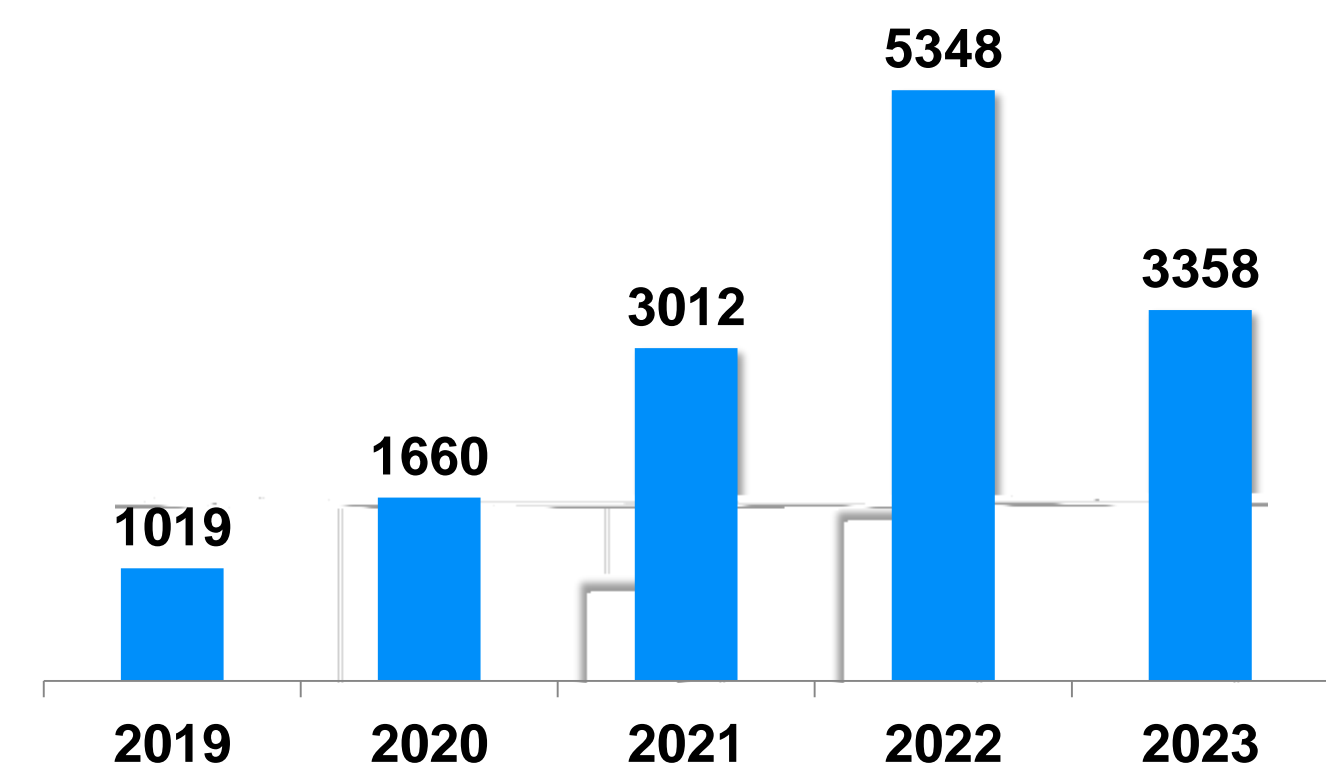
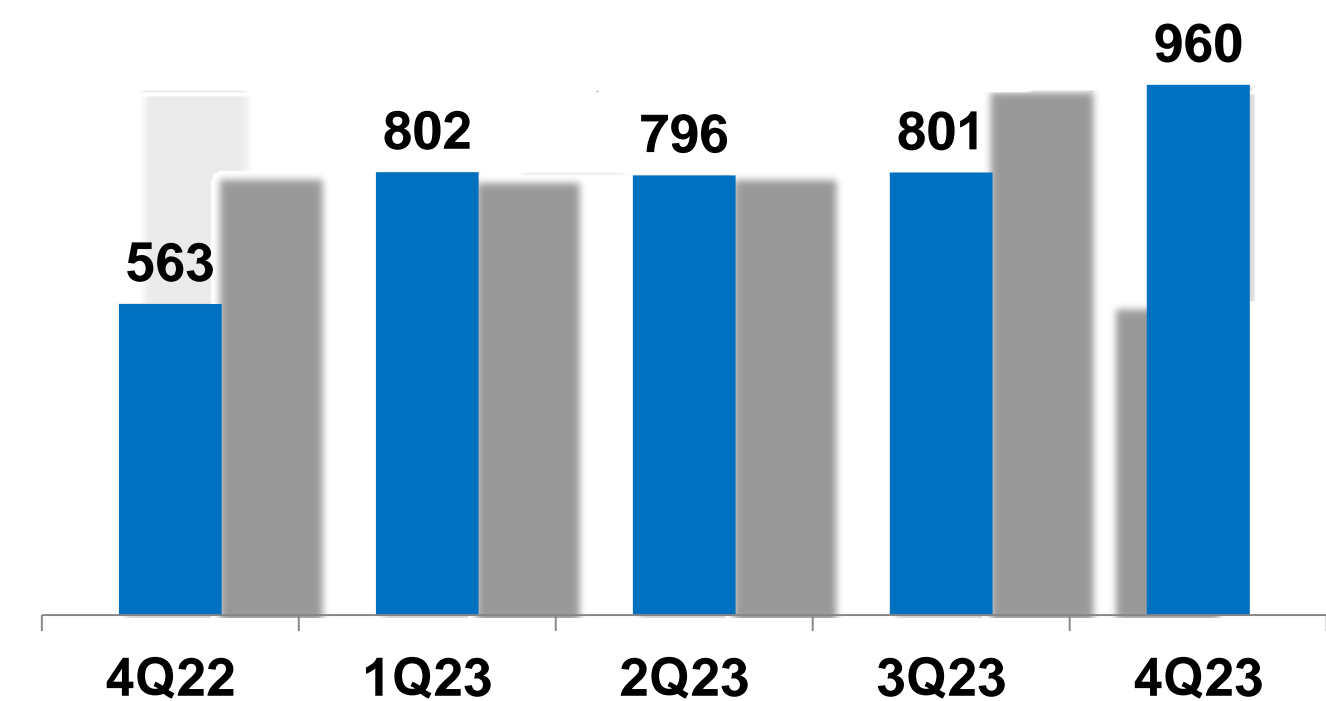
(4) Total debt divided by equity.

(5) Net debt divided by equity.

# Cash Flow

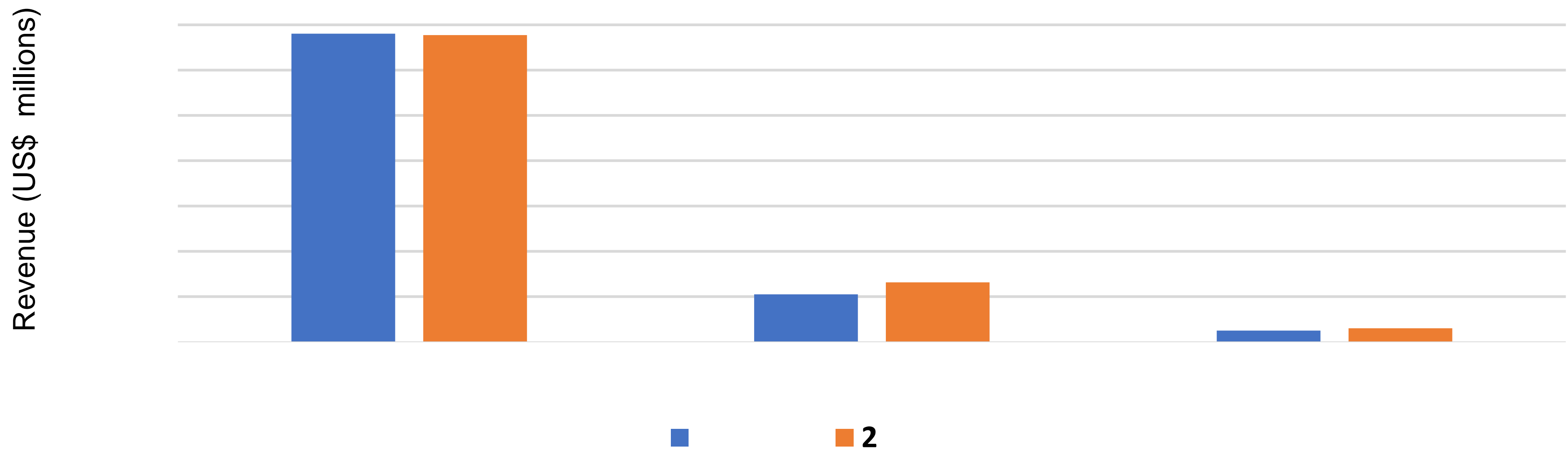
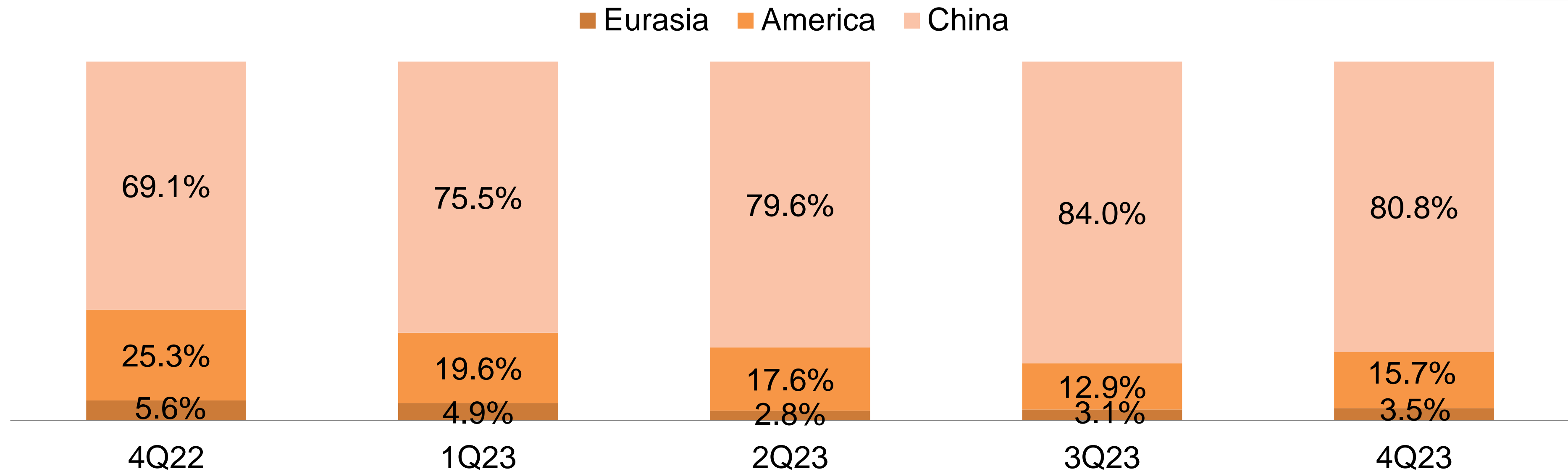
(US\$ thousands)	For the three months ended	
	Dec 31, 2023	Sep 30, 2023
Cash and cash equivalents, beginning of the period	6,953,613	7,559,268
Net cash generated from operating activities	959,888	800,701
Net cash (used in)/generated from investing activities	(2,171,391)	(1,710,713)
Net cash generated from financing activities	483,441	358,107
Net (decrease)/increase in cash and cash equivalents	(738,555)	(605,655)
Cash and cash equivalents, end of the period	6,215,058	6,953,613

## Net cash generated from operating activities (US\$ millions)



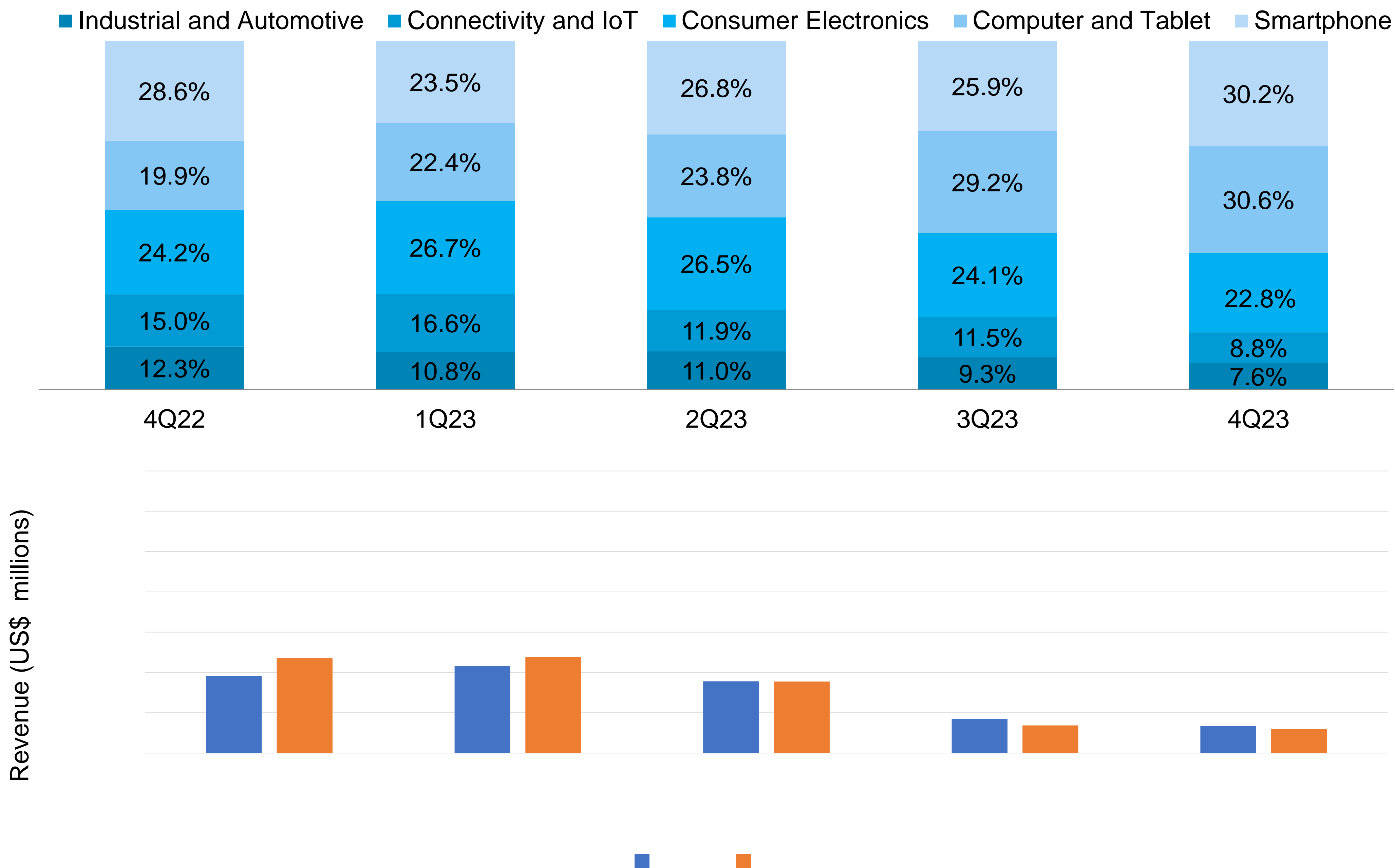
(unaudited)

# Total Revenue By Geography<sup>(1)</sup>

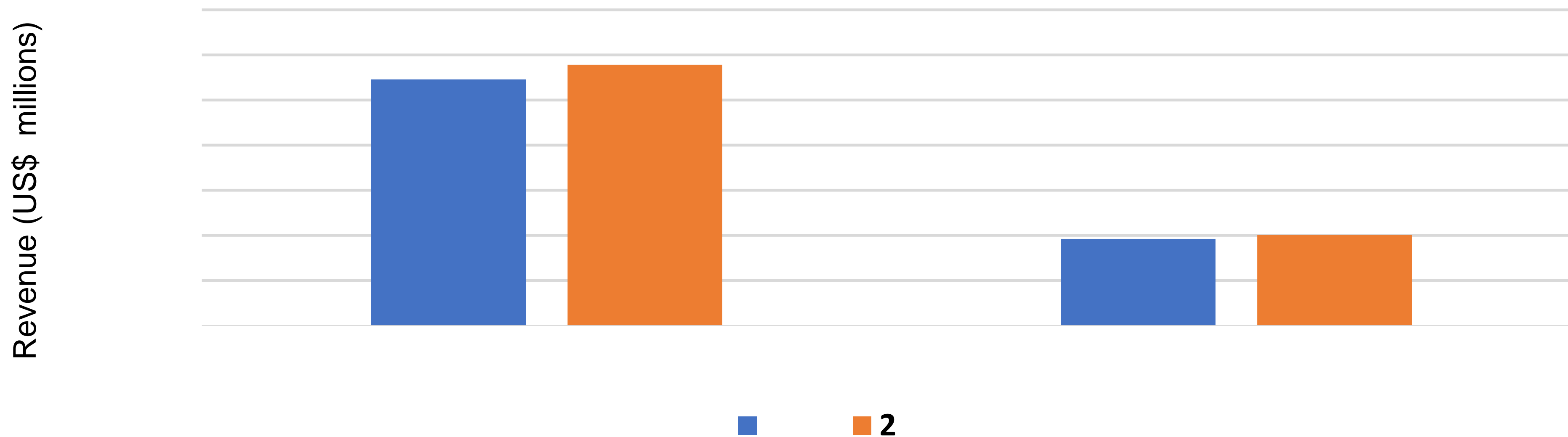
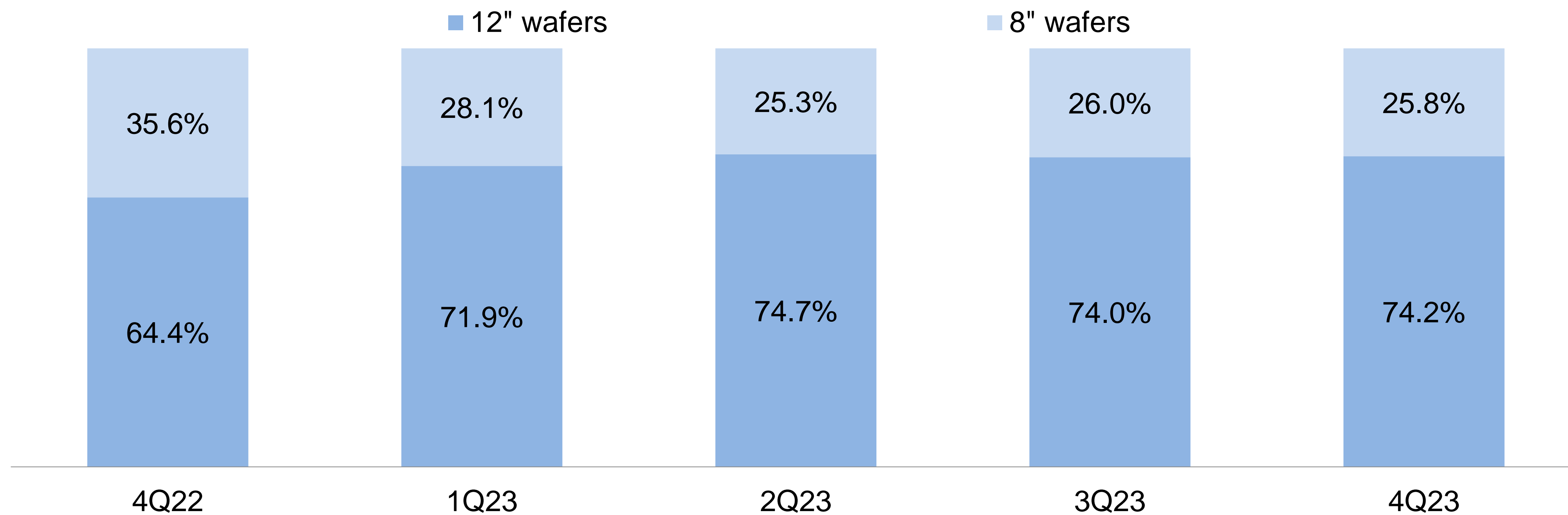


(1) Presenting the revenue from those companies whose headquarters are in this area, but ultimately selling and shipping the products to their global customers.

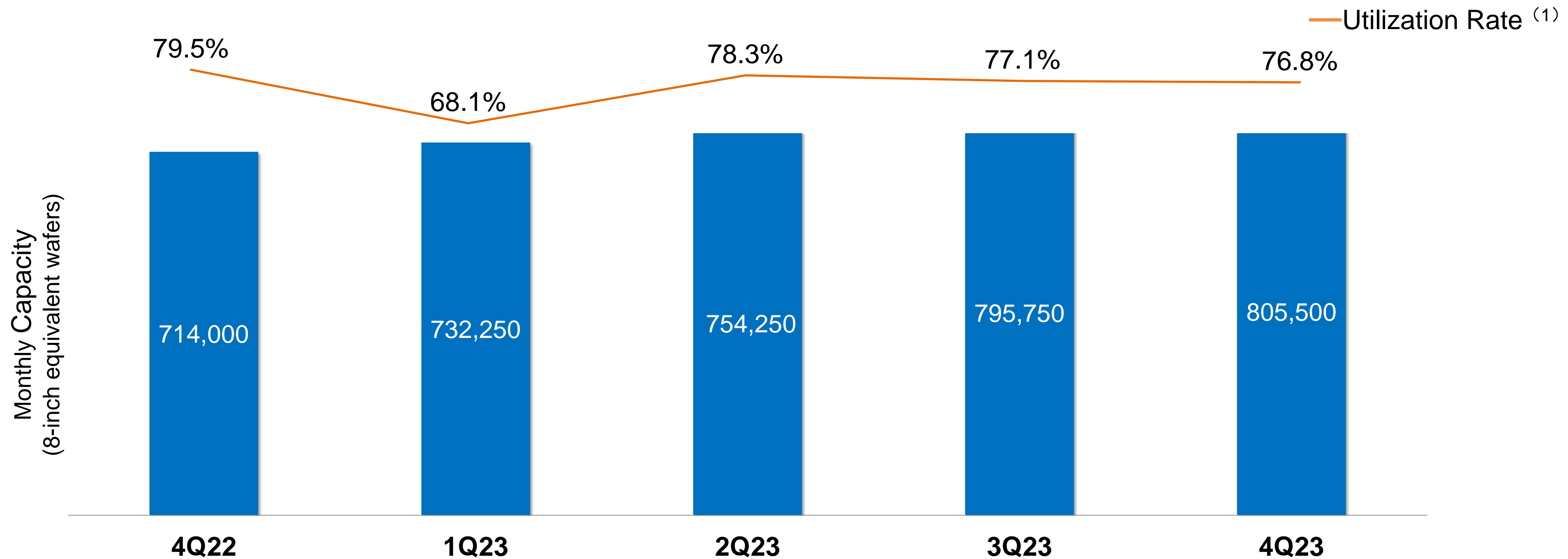
# Wafer Revenue By Application



# Wafer Revenue By Size



# Capacity, Utilization and Shipment



	4Q22	1Q23	2Q23	3Q23	4Q23
Wafer Shipments	1,574,068	1,251,715	1,403,121	1,536,845	1,675,002

(1) Capacity utilization rate is reported based on

# 1Q 2024 Guidance

1Q 2024 Guidance	
Revenue	flat to +2% QoQ
Gross Margin	9% to 11%

## 2024 Guidance

**Revenue**

The revenue growth is expected to be not less than industry average in the same markets and around mid-single-digit percentage year-over-year.

**Capex**

Roughly flat compared to 2023

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# Appendix

# 4Q Results vs Guidance

	4Q 2023 Guidance	4Q 2023 Results
<b>Revenue</b>	+1% to +3% QoQ	+3.6% QoQ
<b>Gross Margin</b>	16% to 18%	16.4%

## Capital Expenditure & Depreciation (unaudited)

(US\$ millions)	1Q23	2Q23	3Q23	4Q23	2023
<b>Capital Expenditure</b>	1,259	1,732	2,135	2,341	7,466
<b>Depreciation &amp; Amortization</b>	631	656	679	700	2,667

# Thank You!

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